

Reunert Interim Results

6 months ended 31 March 2009

Item	2009		2008		% change	2008
	R million	(Unaudited)	R million	(Unaudited)		
Earnings before interest, tax, depreciation, amortisation, other income and expenses	1	148,4	179,1	89,8	(10)	1 487,2
Other income	1	177,4	768,9	39,9	16	86,4
Earnings before interest, tax, depreciation and amortisation (EBITDA)	2	121,3	220,0	0,7	1 572,8	
Depreciation and amortisation	3	51,4	30,4	1,5	60,9	
Operating profit		182,9	741,1	140,4		
Net interest and dividend income		143,5	116,7	16,1		
Abnormal items		419,4	11,6	1 163,7		
Profit before taxation		419,4	529,0	210	7,1	
Profit after taxation		2,8	2,7	4	156,4	
Share of associate companies' profits		434,6	526,3	1 163,7		
Profit for the period		419,4	529,0	693,1		
Profit for the period attributable to minority interests		223,4	266,2	666,9		
Equity holders of Reunert Limited		196,0	262,8	651,9		

Item	2009		2008		30 Sept 2008
	R million	(Unaudited)	R million	(Unaudited)	
Non-current assets	4	407,6	590,9	591,5	
Property, plant and equipment and intangible assets	7	436,5	291,9	415,3	
Goodwill		844,5	1 482,5	845,3	
Investments and loans		1 252,3	—	1 274,8	
Receivables and other		22,9	36,0	32,9	
Total		3 145,9	2 411,3	3 198,7	

Item	2009		2008		Year ended 30 Sept 2008
	R million	(Unaudited)	R million	(Unaudited)	
EBITDA		577,4	748,5	1 439,2	
Decrease/increase in net working capital		194,2	292,4	205,3	
Decrease/increase in net working capital (excluding RCF)*		84,4	—	202,2	
Decrease/increase in RCF accounts receivable while a consolidated subsidiary		1 068,2	474,5	1 331,5	
Decrease/increase in RCF accounts receivable while a consolidated subsidiary		51,4	30,4	147,2	
Decrease/increase in RCF accounts receivable while a consolidated subsidiary		1 016,8	444,1	1 184,3	
Cash generated from operations		347,4	148,0	518,3	
Net interest and dividend income (including associates)		136,4	123,9	822,3	
Taxation paid		8,4	6,1	19,4	
Dividends paid (including to minority)		—	—	—	
Other tax		—	—	—	
Net cash flows from operating activities		332,0	168,7	609,2	
Net cash flows from investing activities*		232,0	482,2	482,8	
Net cash flows from financing activities*		—	—	—	
Net cash flows from operating activities		36,5	294,1	600,0	
Increase/(decrease) in net cash resources		941,4	294,1	794,4	
Net cash/(borrowing) resources at the beginning of the period		—	—	(112,7)	
Net cash/(borrowing) resources at the end of the period		941,4	294,1	781,7	
Cash and cash equivalents		821,9	—	821,7	
Cash and cash equivalents		94,4	—	82,0	
Bank overdrafts		94,4	—	1 144,8	

The era of the balance sheet has arrived

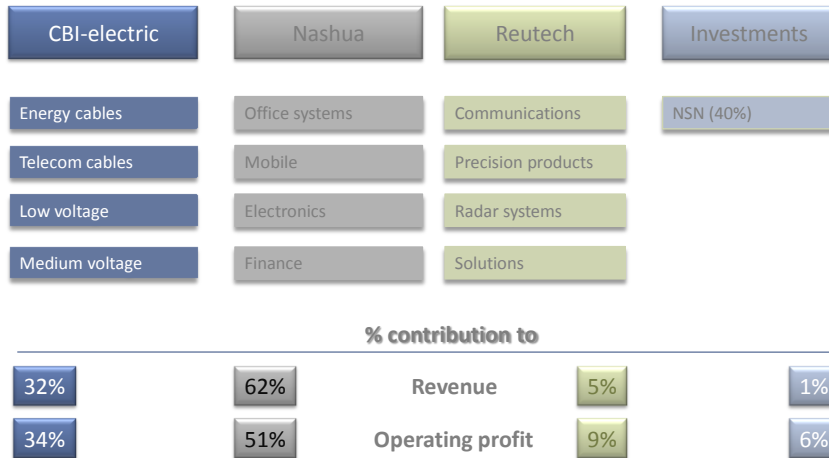
Salient features

- Revenue **+1% to R5,1 billion**
- Operating profit down **27% to R531 million**
- EBITDA as % of revenue dropped to **11,3%** from 15,1%
- Cash position **R962 million** at 31 March 09
- Interest and dividend income up **69%**
- Normalised HEPS down **16% to 232,2 cents/share**
- Tax rate **28%** (HY08: 33%)
- Interim dividend **65 cents/share** (HY08: 78 cents/share)

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Group Structure

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Impact of global economic crisis

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- Commodity prices collapsed
- Exchange rate fluctuations
- Local market shrunk
 - Volume declines
 - Slow down of economic activities

Our view

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- Not economists or philosophers
- Deal in reality
- Since beginning 2009 business deteriorated on a monthly basis
- Volumes are on a decline
- Recent rand strength
- Bad debts are a growing issue

Copper price

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Copper in US\$/ton

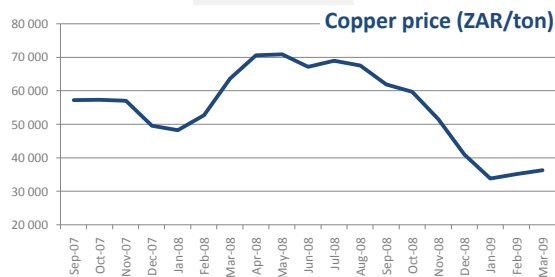
Prior Year	\$	% Change	\$	
Aug-07	7 514	2%	7 635	Aug-08
Sep-07	7 649	(9%)	6 991	Sep-08
Oct-07	8 008	(38%)	4 926	Oct-08
Nov-07	6 967	(47%)	3 717	Nov-08
Dec-07	6 588	(53%)	3 072	Dec-08
Jan-08	7 061	(54%)	3 225	Jan-09
Feb-08	7 888	(58%)	3 310	Feb-09
Mar-08	8 439	(56%)	3 750	Mar-09

8 May 09 \$4795

Copper in ZAR/ton

Prior Year	R	% Change	R	
Aug-07	54 346	8%	58 553	Aug-08
Sep-07	54 459	3%	56 310	Sep-08
Oct-07	54 200	(11%)	48 106	Oct-08
Nov-07	46 794	(20%)	37 610	Nov-08
Dec-07	45 037	(32%)	30 644	Dec-08
Jan-08	49 493	(35%)	31 965	Jan-09
Feb-08	60 415	(45%)	33 122	Feb-09
Mar-08	67 383	(45%)	37 310	Mar-09

8 May 09 R40 757



Exchange rate

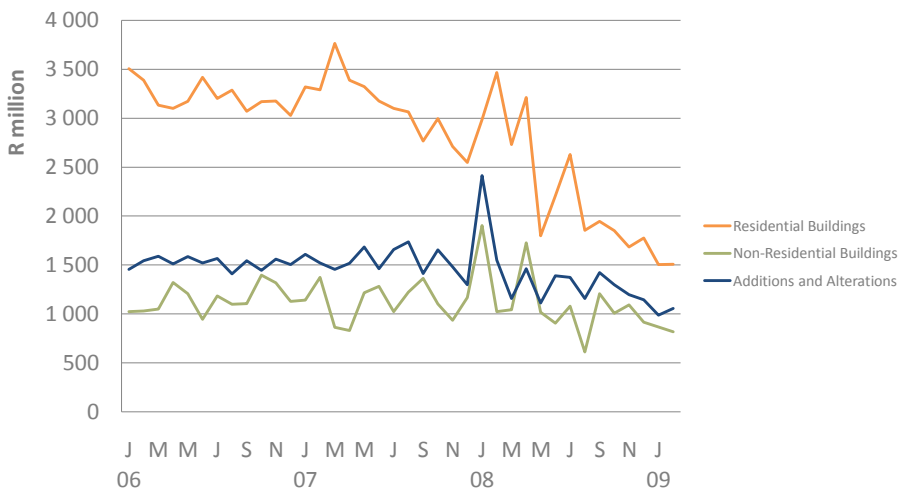


	Rand/US\$			Rand/Euro			Yen/Rand		
	01-Oct-07	01-Oct-08		01-Oct-07	01-Oct-08		01-Oct-07	01-Oct-08	
	31-Mar-08	01-Mar-09		31-Mar-08	01-Mar-09		31-Mar-08	01-Mar-09	
Low	7.17	8.23	15%	9.30	11.50	24%	11.97	8.33	30%
High	8.24	11.85	44%	13.09	15.22	16%	17.62	12.81	27%
Av	7.17	9.96	39%	10.56	13.07	24%	15.17	9.50	37%
	15%	44%		41%	32%		47%	54%	

Building plans passed



Seasonally adjusted and at constant 2005 prices



Decline in volumes

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Business unit		% Decrease
CBI-electric		
Low-voltage products	Number of poles produced	(43%)
Energy cables	Cable tons	(20%)
Nashua		
Office automation	Unit sales	(34%)
Mobile	Total connections	(3%)

Our response

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- Finance company is top priority
 - End 2008 a decision was made to reduce exposure
 - Strict credit criteria
 - Book is reducing by R30 million/month
 - Increased the spread by at least 3% to reflect higher risk
- Minimise working capital
- Exited consumer electronics

CBI-electric

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- Reduced receivables and stock
- Result more cash freed up
- Maintaining investment programme
- Positioning for growth

Nashua Mobile

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- Imposed call limits
- Stringent vetting criteria lead to lower bad debts
- Slower growth in customers

Nashua Mobile

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	2009	2008	% Change
Contract connections for year	60 857	60 543	0.5
3G/HSDPA connections	11 782	13 962	(16)
Total connections	72 639	74 505	(3)
Closing company base *	683 580	671 579	2
ARPU	499	456	9
Churn % **	14	12	15
Net bad debts % Turnover	1	1	(6)
Number of Retail Outlets	148	147	1

Note:

* The final batch of onbillers were deactivated in the period

** Churn includes bad debt deactivation but not onbillers

Nashua Electronics

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- End 2008 decided to exit consumer electronics
 - From 1 April 2009 directly distributed by Panasonic Japan
 - Reunert will continue as sole representative of all business system products
- Freed up working capital

Reutech

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- Revenue flat in HY09 with operating profit down 23% to R50 million
 - Period of preparation
 - Deliveries commenced late in 2nd quarter
- Exchange rate locked in at R10,60 for remainder of FY09
- Expect to perform well ahead of FY08

Balance Sheet as at 31 March

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	2009 Rm	2008 Rm
EMPLOYMENT OF CAPITAL		
Fixed Assets	608	600
Goodwill	416	292
Investments	867	1 483
Finco Accounts Receivable	1 871	0
Current Assets	2 398	2 913
Stock	799	962
Accounts Receivable	1 284	1 476
Other Debit Balances	315	475
Gross Assets	6 158	5 287
Net Current Liabilities	(1 621)	(1 823)
Net operating Assets	4 537	3 464
CAPITAL EMPLOYED		
Shareholders' Funds	(3 693)	(3 142)
Deferred Tax	(160)	(119)
Long-term borrowings	(11)	(334)
Net Finco borrowings	(1 635)	0
Net cash	962	130
	(4 537)	(3 464)

Summarised Cash Flow Statement

for the months ended 31 March

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R Millions

(excl movements relating to finco)

	2009	2008
EBITDA	578	769
Dividend and interest income	52	31
	630	800
Decrease/(Increase) in inventory	181	(65)
Decrease/(Increase) in accounts receivable	332	(211)
(Decrease)/Increase in accounts payable	(180)	3
Taxation paid	(317)	(231)
Dividend paid	(434)	(430)
Capital expenditure	(38)	(66)
Net cash flow before net corporate activity & other	174	(200)
Net corporate activity and other	6	11
Increase/(decrease) in net cash resources	180	(189)

Income statement

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R Millions	2009 Rm	2008 Rm	Change %
Revenue	5 119	5 085	1
EBITDA	578	769	(25)
Depreciation	(46)	(40)	(16)
Operating Profit	531	729	(27)
Interest & Dividends	52	31	69
Profit before abnormal items	583	760	(23)
Abnormal items	0	1	
Profit before taxation	583	761	(23)
Taxation	(164)	(248)	34
Profit after taxation	419	513	(18)
Associates	0	16	(100)
Minorities	(3)	(3)	(4)
Headline earnings	417	526	(21)
HEPS (cents)	234	296	(21)
Normalised HEPS (cents)	232	278	(16)
EBITDA %	11	15	(25)
Tax rate %	28	33	14
No. of Shares (million)	179	178	

Segmental analysis

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	2009	2008	%
	R million	R million	change
Revenue			
CBI-electric	1 611	1 750	(8)
Nashua	3 168	3 126	1
NSN	59	—	
Reutech	281	282	0
Total operations	5 119	5 158	(1)
Less: Reunert's attributable portion of associate companies' revenue	—	(73)	
Revenue as reported	5 119	5 085	1
Operating profit			
CBI-electric	179	289	(38)
Nashua	269	310	(13)
NSN*	33	86	(61)
Reutech	50	65	(23)
Total operations	531	751	(29)
Less: Reunert's attributable portion of associate companies' net operating profit	—	(22)	
Operating profit as reported	531	729	(27)

*Operating profit of NSN represents commission income and dividends in lieu of commission income. On a comparative basis the 2009 operating profit amounts to R64,6 million.

Future

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- Positioning companies for any upturn in economy
- Maintaining investment programmes
- Investigating acquisition opportunities
- Maximising our cash resources
 - (which are 100% accessible)

Prospects

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- It is unlikely that the South African economy will turn positive in the short term. Recovery in South Africa will depend on a global recovery.
- Previously we indicated that we were hopeful of achieving a result similar to that of the past financial year. The severity of the downturn will cause this to be challenging.

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