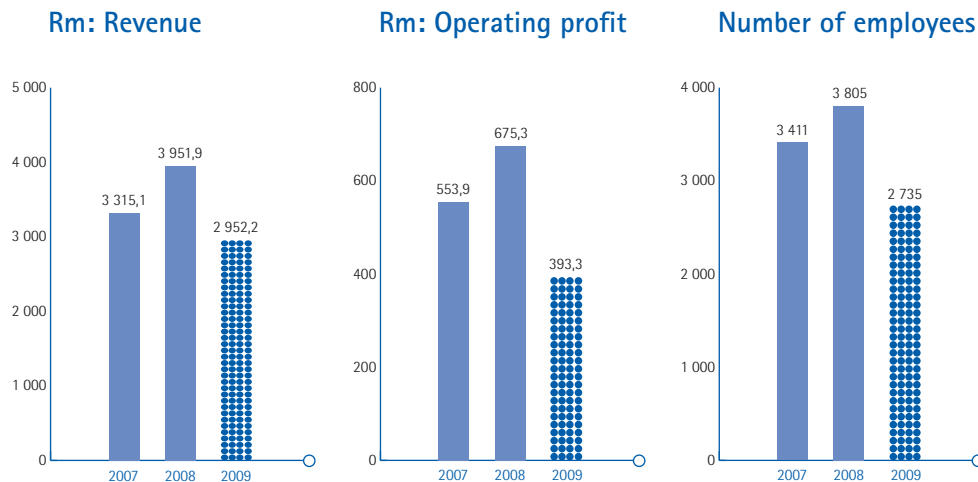


CBI-ELECTRIC



Revenue and operating profit



Description of business



Managing director: Alan Dickson

Energy cables

Designs, manufactures, installs and maintains the complete range of power cables from 1000V – 132000V. Main users include Eskom, local municipalities and major players in the industrial, mining, electrical contracting and manufacturing sectors.

SANS specifications

- ISO 9001 accreditation
- ISO 14001 accreditation
- OHSAS 18001 accreditation
- CIDB 9EE



Managing director: Koos Vorster

Telecommunications cables

Manufactures and supplies copper and optical fibre telecommunications cables.

The cables are used by public network operators, while a range of measurement, control, data and security cables are supplied to commerce and industry.

ISO 9001 and OHSAS 18001 certification, UL listing, EC verification, Soncap (Nigeria)



Managing director: Chris Oliver

Low voltage

Manufactures and supplies low-voltage distribution-, protection- and control equipment. Products include miniature circuit breakers, moulded case circuit breakers, residual current devices, circuit breakers for equipment, wiring accessories, surge protection and industrial control and automation equipment. Products destined for export markets hold safety approvals from Australia, Europe, Germany, Russia, Ukraine, China, Japan, Canada and the United States of America. Manufacturing processes are approved by the relevant safety authorities. Export markets are served by subsidiaries in Germany, Australia and the United States of America.

ISO 9001 and EN 29001 certification

All products comply with local standards.



Managing director: Rudi Coetzee

Medium voltage

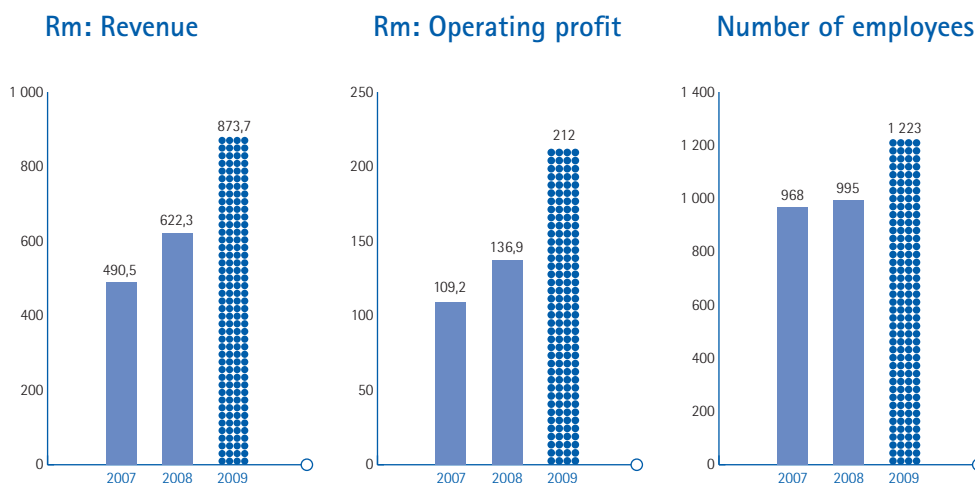
Specialises in the supply of high- and medium-voltage switchgear as well as power transformers to mainly municipalities and outdoor substation contracting companies.

Geared to conduct factory acceptance testing at the premises in Elandsfontein.

REUTECH



Revenue and operating profit



Description of business

REUTECH
COMMUNICATIONS

Managing director: **Martin de Beer**

Communications

Located at Pinetown in KwaZulu-Natal, Reutech Communications specialises in technologically advanced tactical VHF/UHF communication systems for the defence environment. Products and services supplied are:

- Tactical airborne VHF/UHF radios
- Tactical/Mobile/Static ground-based VHF/UHF radios
- Personal role radios for tactical and mining use.

Reutech Communications has been a strategic supplier for communication products to the SANDF for more than 40 years. The company is an approved supplier to many international customers.

ISO 9001: 2000 accredited via BVC

REUTECH
FUCHS ELECTRONICS

Managing director: **Mike Tucker**

Electronic fuses

Fuchs Electronics is based at Alberton in Gauteng. Designs and manufactures the internationally recognised range of Fuchs electronic fuses and related defence products for artillery, mortar, naval and aircraft weapon applications. Capabilities include electronic and precision mechanical design and high volume production of electromechanical assemblies. Reutech owns the intellectual property of all products produced. More than 95% of the company's revenue is generated from export sales.

ISO 9001: 2000 accredited

REUTECH
RADAR SYSTEMS

Managing director: **James Verster**

Radar systems

Based in Stellenbosch, RRS develops and manufactures ground and naval search and tracking radar systems for the SANDF, as well as customers in the export market. Significant contracts include the supply of sensors and software for the country's Ground Based Air Defence System programme, tracking sensors for the Valour-class frigates and more recently, helicopter management radar for the Royal Norwegian Navy.

Mining radar sensor systems used in open-cast mining operations are supplied internationally in increasing quantities as the product range expands.

Holds certified registration as an SABS ISO 9001: 2000 company

REUTECH
SOLUTIONS

Managing director: **Selwyn Newnes**

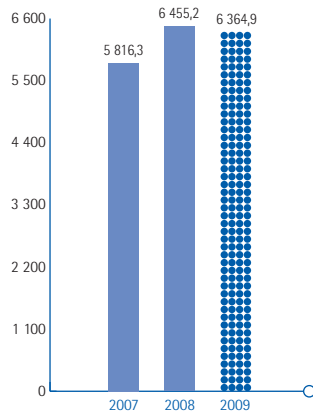
Solutions

Solutions is a systems engineering and logistic support division. Provides a full "cradle-to-grave" spectrum of services on electronic equipment to the SANDF, governmental agencies, global system for mobile service providers and clients in the mining industry. Such electronic equipment and services includes telecommunications, satellite, radar, fare management equipment for transportation services and resource and asset management. It also manufactures and supplies the Rogue remote controlled weapons platform which is fitted on RSA and foreign vessels and is used for vehicle applications. Solutions is based at Midrand and has support facilities throughout South Africa.

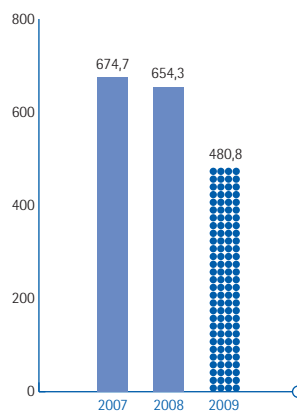
ISO 9001: 2000 accredited and a quality system has been implemented at its facilities throughout the country



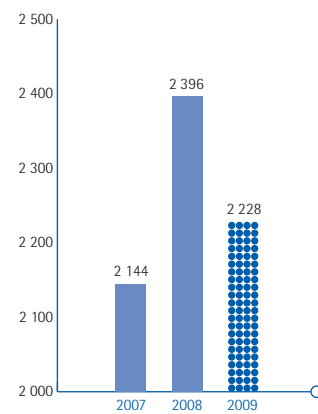
Rm: Revenue



Rm: Operating profit



Number of employees



NASHUA

Managing director: **Graham Rhodes**

Office systems

A leading supplier of office equipment in southern Africa. Products are sourced from international suppliers and branded Nashua. Nashua has a well-established network of 56 franchises in South Africa, Namibia, Swaziland, Lesotho, Botswana, Zimbabwe and Zambia.

ISO 9001:2000 accreditation

NASHUA MOBILE

Managing director: **Chris Scoble**

Telecommunications service provider

One of South Africa's largest independent cellular service providers offering consumers the choice of all three networks (Vodacom, MTN and Cell C). Growing into a telecommunications solutions service provider, Nashua Mobile aids customers to make sense of a complex, fast-moving environment with a choice of suppliers and new offerings, including broadband and ISP.

Nashua Mobile has more than 720 000 contract subscribers with a network of 155 outlets.

NASHUA ELECTRONICS

Managing director: **Martin Maddox**

Business systems and solutions

Imports, markets, distributes and retails business system products and solutions under the brands of Panasonic, Pansolutions, Nashua, Samsung and other leading brands. Focusing mainly on office automation and telecommunications these products are distributed through a wide network of franchises and specialised dealers throughout sub-Saharan Africa.

Nashua Electronics has established itself as an e-commerce retailer for electronics products.

NASHUA COMMUNICATIONS

Managing director: **Raymond Padayachee**

Voice communications provider

South Africa's foremost voice communications provider using Siemens Enterprise Communications' technology. Following an open communication approach the company provides telecommunications and data networking solutions for enterprises of all sizes. The equipment and solutions allow business processes to be more effective, faster and more secure – with any device, network or IT infrastructure.

Based in Gauteng and regional offices in KZN, Eastern and Western Cape, Nashua Communications has a customer base in excess of 12 000 enterprises, which includes most of South Africa's leading corporate companies.

NASHUA FINANCE

Managing director: **Bertus Korb**

Finance

RCtC Finance trading as Nashua Finance and Quince Asset Rental, provides asset-based financial solutions. Finance is mainly provided to Reunert associated office automation suppliers making use of our wide franchise network.

Total advances exceed R1,8 billion and are spread over more than 65 000 individual contracts.